



Man-Tra-Con Corporation is working with a local employer to fill the following position:

**Job Title:** Outside Sales Representative (TS-062121-01)

**Location:** Mt. Vernon, Illinois

**Salary:** TBD, commensurate with experience

### **Job Description**

Pike Systems in Mt Vernon is seeking candidates for an Outside Sales Representative position. Does this describe you?

- Passion for sales.
- Strong listening, and consultative selling skills, so closing comes naturally.
- Love going the extra mile.
- Enjoy the hunt and also lavish in building long-term relationships.
- You love to win and have the knack to help the prospect see the differentiating value.
- Highly motivated, goal-oriented, high-achiever with excellent problem-solving skills
- Comfortable working with management and maintenance personnel in large organizations, schools, universities, healthcare facilities, medium-sized companies, and larger enterprises in a competitive market against established vendors.
- Gracefully walk the corridors of the office or boardroom and also work effectively with service personnel.
- Likes to work independently.
- Enjoys working closely with senior leadership.
- Experience in building service maintenance is helpful but not required.

If so, you are a great fit for Pike System's Outside Sales Representative opportunity. Become part of a widely respected and growing a woman-owned, privately held company using your skills to:

- Actively manage and grow sales in Southern Illinois (Mt. Vernon).
- No overnight travel is required.
- Execute the company sales program to attain new business sales.
- Develop new customers to meet company sales objectives.

### **WE'VE GOT YOU COVERED!**

Very competitive compensation package. Benefits include:

- Base salary with an incentive program
- Retirement with company match
- Vacation
- Paid holidays
- Personal time-off
- Professional development

### **ABOUT PIKE SYSTEMS**

Would you like to work for a dynamic and growing company where your contribution matters? If so, then this is your opportunity to turn your ambition and competitive spirit into a rewarding career with Pike Systems.

Pike Systems is part of the essential and growing cleaning supply industry. We provide essential products, equipment, and programs to healthcare, education, food service, and industrial customers. Our 38-year heritage as a distributor of cleaning supplies and equipment has led us on a mission to help our customers provide cleaner, safer, and healthier workplaces.

We are looking for team members that want to help us build on our outstanding reputation in Illinois and Wisconsin.

This position is based in Southern Illinois (Mt. Vernon). No overnight travel is required. We offer very competitive compensation and benefits, plus plenty of room for professional development and advancement. If this sounds like the career move you want to make, let's talk.

#### **HOW TO APPLY**

This employment opportunity is available at no cost to you! To apply, please email a resume to: [TenaStuder@mantracon.org](mailto:TenaStuder@mantracon.org)

**Man-Tra-Con Corporation is a proud member of the American Job Center network,  
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